

**POSITION: PRESIDENT**

**DESCRIPTION:** Officer responsible for the day to day direction of the organization. Formulates plans and policies to achieve overall corporate objectives.

***ALL FIRMS***

	NUMBER OF FIRMS	NUMBER OF EXECUTIVES	25TH PERCENTILE	MEDIAN 50TH PERCENTILE	AVERAGE	75TH PERCENTILE	PERCENT OF CEO
BASE SALARY	304	310	\$93,800	\$126,000	\$140,822	\$174,000	100.0%
BASE SAL - NO BONUS	56	57	\$112,183	\$155,870	\$153,854	\$180,000	100.0%
BASE SAL - BONUS	248	253	\$90,000	\$124,900	\$137,880	\$165,505	100.0%
BONUS AMOUNT	248	253	\$30,000	\$70,660	\$111,955	\$128,500	100.0%
TOTAL COMP - BONUS	248	253	\$145,950	\$210,000	\$249,835	\$295,050	100.0%
TOTAL COMP - ALL	304	310	\$132,900	\$191,500	\$232,154	\$268,750	100.0%

***BY TYPE OF  
CONSTRUCTION***

	NUMBER OF EXECUTIVES	AVERAGE TOTAL COMP	25TH PERCENTILE	MEDIAN 50TH PERCENTILE	AVERAGE BASE SALARY	75TH PERCENTILE	PERCENT OF CEO
BUILDING	216	\$224,010	\$90,400	\$125,000	\$136,451	\$169,000	100.0%
HIGHWAY	61	\$260,733	\$115,250	\$150,000	\$165,497	\$210,000	100.0%
HEAVY	75	\$265,811	\$103,300	\$150,000	\$166,544	\$205,000	100.0%
INDUSTRIAL	166	\$249,161	\$97,820	\$134,450	\$149,377	\$184,158	100.0%
MUNICIPAL	76	\$242,923	\$101,000	\$135,500	\$148,759	\$184,158	100.0%
OTHER	58	\$200,095	\$84,100	\$115,683	\$129,342	\$161,650	100.0%