

RELOCATION PRACTICES

Type of Construction	Total	Building	Highway	Heavy	Industrial	Municipal Utilities	Residential
Relocation Typically Provided For							
New Hires Only	14.4%	18.6%	3.6%	7.0%	11.4%	18.5%	26.7%
Transfers Only	17.4%	18.6%	17.9%	18.6%	20.0%	14.8%	13.3%
Both New Hires & Transfers	69.5%	65.6%	80.0%	76.1%	68.5%	67.9%	64.7%
Employee Level Entitled To Relocation							
Manager/Supervisory	98.6%	98.9%	100.0%	100.0%	98.6%	100.0%	100.0%
Professional/Technical	73.0%	67.7%	66.7%	84.8%	76.7%	78.6%	58.8%
Administrative/Clerical	9.9%	9.7%	13.3%	8.7%	11.0%	3.6%	5.9%
Moving Policies							
Move Household Goods	93.6%	93.5%	96.7%	97.8%	93.2%	96.4%	94.1%
Maximum Pound Limit	11,603	12,500	13,000	13,000	11,883	11,000	11,000
Unlimited	62.4%	64.5%	66.7%	67.4%	57.5%	67.9%	70.6%
Move 2nd Car	24.1%	23.7%	36.7%	39.1%	27.4%	35.7%	5.9%
Move Boat	7.8%	5.4%	10.0%	8.7%	5.5%	7.1%	****
Cover Packing Costs By Mover	72.3%	73.1%	76.7%	78.3%	69.9%	78.6%	82.4%