

Specializing in service to the construction industry, PAS provides its clients with the most comprehensive and up-to-date compensation and personnel information available to contractors today.

EXECUTIVE COMPENSATION SURVEY FOR CONTRACTORS

PAS provides the most comprehensive data on executive salaries, bonus, profit sharing, Board of Directors Practices, and perquisites for the contractor. This data is necessary to establish proof of reasonable compensation and to preserve key executive personnel. (\$465.00)
Executive Compensation Survey for Contractors. Books and CD Combined. (\$560.00)

CONSTRUCTION/CONSTRUCTION MANAGEMENT STAFF SALARY SURVEY

Updated annually, this authoritative study provides detailed salary analysis of 58 professional positions in the construction industry. This survey of operational positions provides the data essential to insure your key employees are compensated fairly. Our survey data is a must in establishing and maintaining competitive wage and salary programs. (\$460.00)
Construction/Construction Management Staff Salary Survey. Book and CD Combined. (\$555.00)

MERIT SHOP WAGE AND BENEFIT SURVEY

This comprehensive study covers 30 journeyman and 30 foreman wage and benefit rates currently paid by merit shop contractors. Included is an in-depth analysis of fringe benefit practices. This annual survey is the only detailed and independent analysis of merit shop contractor pay rates. It is invaluable for establishing and maintaining competitive wage programs. Survey includes 3 special reports which are customized to geographic areas selected by you. (\$450.00)
Merit Shop Survey and Multiple area reports (80 metropolitan areas and 40 states on CD). Book and CD Combined. (\$640.00)

CONSTRUCTION SUPPORT STAFF SALARY SURVEY

This study provides detailed salary analysis of 46 administrative and technical positions that support the contractors day-to-day activities. From Accounts payable to Switchboard/Receptionist to Administrative Assistant, to CAD Drafter this annual survey is a must for maintaining an up-to-date compensation program. (\$420.00)
Construction Support Staff Salary Survey. Book and CD Combined. (\$515.00)

EMPLOYEE/SHAREHOLDER COMPENSATION PRACTICES

Designed for owners, boards, and consulting professionals to determine reasonable and fair pay practices for employees that are equity owners in the firm. Covers the previous five years for six employee/shareholder positions: President, Board Chairman, Executive VP, Senior VP, VP of Operations and Chief Financial Officer. (\$695.00)
Employee/Shareholder Compensation Practices. Book and CD Combined. (\$770.00)

CONSULTING ENGINEERING – DESIGN SALARY SURVEY

This study provides the detailed analysis for maintaining accurate wage information for electrical, mechanical, and civil engineers. The survey also includes wage data on associated technical positions. This annual survey covers 46 positions in total and is essential for the design-build contractor. (\$410.00)
Consulting Engineering – Design Salary Survey. Book and CD Combined. (\$475.00)

AGGREGATES COMPENSATION SURVEY

This comprehensive study covers 51 salaried positions and 14 hourly positions in the aggregates industry. Ranging from Plant Manager to Plant Clerk and from Engineer to President, this authoritative study furnishes the information essential to compensate your key employees. Jointly sponsored by the National Stone, Sand and Gravel Association (NSSGA). (\$590.00)
Aggregates Compensation Survey. Book and CD Combined. (\$655.00)

BENEFIT SURVEY FOR CONTRACTORS

Updated annually, this survey provides comprehensive benefit and personnel policy analysis necessary for establishing competitive total compensation programs for the contractor's administrative, professional and supervisory personnel. (\$465.00)
Benefit Survey For Contractors. Book and CD Combined. (\$560.00)

PERFORMANCE APPRAISAL PRACTICES IN THE CONSTRUCTION INDUSTRY

Over 200 pages of actual performance appraisals currently used in the construction industry. Presented in a standardized, easy to use format, construction industry performance appraisals range from craft to supervision to staff to management. Analysis data covers uses of appraisals, evaluation methods, appraisal assessments, etc. This practices manual is a must for establishing working performance appraisal programs. (\$230.00)
Performance App. Practices is available on CD for access by your word processing program. Book and CD Combined. (\$295.00)

CONTRACTOR INCENTIVE PLAN PRACTICES

PAS provides a detailed, comprehensive review of incentive plan practices in the construction industry. Over 40 sample contractor incentive plans are included in this study covering key management, project management, estimating, sales, superintendents, home office staff, project staff, and craft employees. These actual incentive programs are indispensable for establishing (or modifying) your own plans. (\$230.00)
Incentive Plan Practices is available on CD for access by your word processing program. Book and CD Combined. (\$295.00)

STAFF JOB DESCRIPTIONS FOR THE CONSTRUCTION INDUSTRY

145 prewritten, actual construction job descriptions ready for use as they are . . . or for adapting and refining to meet the unique needs of every contractor. Presented in a standardized, easy to use format, construction job descriptions range from the President, to Superintendent, to Estimator, to Receptionist. (\$189.00)
All descriptions are available on CD for easy access by your word processing program. Staff book and CD combined. (\$249.00)

CRAFT JOB DESCRIPTIONS FOR CONTRACTORS

160 prewritten construction job descriptions ready for use as they are, or for adapting to meet the unique needs of the merit shop contractor. Presented in a standardized, easy to use format, descriptions range from Boilermaker, to Carpenter, to Electrician, to Plumber, to Welder. (\$177.00)
All descriptions are available on CD for easy access by your word processing program. Craft book and CD combined. (\$237.00)

